

# Andover Huskies Youth Hockey Association

Monthly Board Meeting Minutes

August 15<sup>th</sup>, 2011 @7:00PM

Andover Community Center

As recorded by **Monica Hamling, AHYHA Secretary**

**Members in Attendance:** Mike Clough, , Mark Chevalier, Monica Hamling, Jason Hemp, , Dave Johnson, Derrick Johnson, Laurie Klepinger, Laura Nissen, Jason Patton, Jill Hadtrath-Aadland, Rhonda Hudek, Bernie Knox, Laura Lazan,

**Members not Present:** Craig Strom, Mark Manney, Cole Hudek, Heather Baden, Bill Thoreson

**Guests:**

**Call to Order:** Jason Hemp called the board meeting to order at 7:10 pm.

## Approval of Board Meeting Minutes – July 2011

Hemp asked for motion to approve July Meeting Minutes. **A MOTION WAS MADE BY** Hadtrath-Aadland, **SECONDED** by Dave Johnson, **AND PASSED UNANIMOUSLY.**

## Approval of Treasurer's Report:

The Treasurer's Report was presented by Mike Clough.

Sold some of our ice time which came in as receivables this month. Have another ice bill of 16,000 to pay for our summer hockey. Biggest new expense that's hit this summer is the \$1500 for ice scheduling software.

Budgeting process // approvals. Today the budgets only reflect the expense side of the equation. The desired purpose for budgets this year:

- 1) Provide a good baseline for the year
- 2) Get a sense for how much we need to spend monthly so that we can make better financial decisions

**Proposal:** approve the expense budget. In our ideal model, our program should fund itself and gambling should be used to supplement and build additional capabilities into our program

**Concern:** Several board members express concern that we need the revenue side to be able to watch the balance throughout the year.

- Revenue piece that's missing is primarily the registration income we expect to make. We'd like to approve the expense budget as a starting point vs. the full balance of the revenue and expense.
- How long would it take to pull revenue expectations and add them to the budget?
- Can we just get initial approval for expenses as a starting point? This would allow us to simply confirm monthly that our "planned expenses" are still valid rather than approve ad-hoc expense items
- We can put this off until next month, but if we approve expenses now, we can then take time after registration to reconcile the anticipated revenue and pull numbers together for full balance.

Hemp asked for motion to approve the expense budget for 2011-2012 season. **A MOTION WAS MADE BY** Chevalier, **SECONDED** by Clough, **AND PASSED UNANIMOUSLY.**

**ACTION REQUIRED:** Mike Clough to project last year's revenue and add that element to the budget to get a balanced view of revenue

Hemp asked for motion to approve treasurer's report. **A MOTION WAS MADE BY Hadrath-Aadland, SECONDED by Dave Johnson, AND PASSED UNANIMOUSLY.**

**Approval of Player move ups:**

Peyton Hemp is asking for player move up from U8 to U10. Jason Hemp read petition and coach recommendation for move-up. After board discussion and input from board members who have seen Peyton play, board voted on this request.

Hamling asked for motion to approve. **A MOTION WAS MADE BY Derrick Johnson, SECONDED by Dave Johnson, AND PASSED UNANIMOUSLY.**

**HUSKY Elite Program:** We would like to add another team sponsor on the back of the jerseys as additional advertising option for the platinum sponsorship.

Hemp asked for motion to approve added level. **A MOTION WAS MADE BY Derrick Johnson, SECONDED by Clough, AND PASSED UNANIMOUSLY.**

**ACTION:** Laurie Klepinger and Jason Hemp to get clarity around the number of years the ACC advertising dasher boards are dedicated for sponsors. All the materials suggest price is based on a yearly commitment, but agreements are for 2 year contracts. Jason to follow up with Erick to confirm

**Trinity Hockey Stick Fundraiser:** This Company would allow individual orders from our website. Would ship right to the door of the consumer. No minimum purchases, no risk. They just want to be on our website and be advertised with AHYHA. Jason Hemp doesn't see a 'down side'. High end hockey stick and AHYHA gets a bonus from the sales. **ACTION:** Jason Hemp / Sara Clough to coordinate asking him to come back to our AHYHA meeting to provide details.

**10 year anniversary all program picture:** Tony Howard would like to recommend we take an all-team photo this year. It could be a fundraising opportunity. Will take some coordination with these things to consider:

- 1) Two hours of ice
- 2) Two hours of field-house
- 3) Cooperation with both High School programs (Last time they were in the picture and they did a great job with helping keep the younger students in order)
- 4) Photographer (Have one that we used before)

**ACTION:** Laurie Klepinger to consider this as part of Marketing and events. She can reach out to Tony as appropriate / necessary.

**Off Ice Training Facility:** City of Andover is considering the option of an outdoor facility for off-ice / dryland training for multiple sports. They would consider a dome over artificial turf or adding another grass field. It would be similar to the facility in Vadnais Heights. Everyone likes the dome option with Associations paying 5 year agreements to support and fund the facility. Asking what our level of interest would be from AHYHA.

The only thing that makes sense for hockey in Andover is if we took a corner for the space for a treadmill for training equipment. A dome could cost \$4million. The city is considering putting up the funds and with the leases it becomes self-funded.

**Discussion:** It would be located in Andover. They are planning to use it for baseball, football, and other Andover sports. For Hockey, we believe there are other options for us, so it may not be beneficial for us. We also just funded

the outdoor rinks. Many of the board members don't think it makes sense for us to support / fund additional facilities at this time. It would be just as feasible for us to use the outdoor arena, or other in-house facilities at ACC to find off-ice / dry land training options. Why couldn't we use the warming house as an option for this?

**ACTION:** Monica schedule an admin. meeting to discuss the potential of a car raffle next year. Maybe we could use the raffle proceeds to support a dryland option.

### **Director Updates:**

**Mark Chevalier:** Tryout schedule will be posted in 1 week. Scheduled for September 28 through October 15<sup>th</sup> Girls (2 evaluation hours, 2 pools hours). Girls have such a small number; they usually have a good idea of where the girls are after the first session. September 9<sup>th</sup> – parent meeting from 5-9pm. Groups will be structured by age group. We'll cover tryouts process, kickoff. Not going to cover mites – primarily traveling tryouts, C teams, Derrick is running the squirt tryout given Mark has a child trying out.

**Laura Lazan:** Open house coming up for our three elementary schools. Mites and Jr. Huskies: August 30<sup>th</sup> from 4-6pm. Since we have no Jr. Huskies director, we need jerseys for this program as the program is starting September 18<sup>th</sup>. **ACTION:** Jason Patton agreed to get jerseys for Jr. Huskies. He needs up to \$750 for Jr. Huskie's jerseys.

Jason Hemp entertained motion for up to \$750 to fund Jr. Husky Jerseys. **A MOTION WAS MADE BY** Derrick Johnson, **SECONDED by** Clough, **AND PASSED UNANIMOUSLY.**

**Bernie Knox:** Is distribution of equipment my for Jr. Huskies? Jason Patton comes to help. Bernie to distribute, but needs help from other.

**Cole Hudek:** Biggest question: Are we going to have Jr. Gold? **Suggestion:** Talk to Mark Manney to find out how many we would expect to participate in Jr. Gold. Determine if there are enough kids, then collaborate with other associations, get a coach to run it and coordinate as appropriate.

**Rhonda:** Request an hour of ice for referee training approximately \$200 – not feeling like we need approval because this is a basic operating expense for running the program and it comes out of the general fund. Board agrees that this expense is a typical and standard expense that does not require special approval.

**Laura Nissen:** Do we anticipate any changes to teams? Just confirmed team distinctions. Confirmed coach decisions for Pee wee A, Squirt A and Bantam A.

**Laurie Klepinger:** Updates to website almost complete. She has car decals. 2 for \$13 or one for \$8. Will sell at our upcoming events and on the website.

**Dave Johnson:** Confirming numbers of girls that are planning to play this year for the girls level. St. Francis doesn't have U12 and has a handful of players that want to have a team, but they don't have a goalie and so we are considering working out some options for pulling in some players from their program.

**Mike Clough:** Need to get registration packet numbers to the website. Mike's trying to get estimates on expected fees and estimates for ice bill breakdown for each level.

**Jason Hemp:** Recruitment / Retention Director has resigned his position. Jason shared Craig's point of view on the issues regarding the Pee wee retention issues:

Craig feels he's been wrongly accused of recruiting away players to Minnesota Made. He wanted to make it known that he is not responsible for the Pee wee problems. He made a decision to move his own kid and when people asked

him about his decision on MN Made, he gave them honest input on his decision. Craig denies that he had made an effort to recruit players away from AHYHA. He meant no harm. He would offer to help call people back that chose not to sign up for PeeWee hockey. He's resigned and so we need a replacement. Derrick has a possible replacement for the Replacement/Recruitment role (Ryan Conway) and will ask that he come to the next meeting to apply.

**Approval of Gambling Report:**

Gambling report was presented by Jill Hadtrath-Aadland:

July 2011 Gross Receipts were \$223,465 less prizes paid of \$192,803 leaving Net Receipts of \$30,662 before taxes & expenses. Checks written for the month totaled \$34,741.36 for which the board had previously approved up to \$77,950 Allowable Expenses & Lawful Purpose expenditures at the Board Meetings.

Jill Hadtrath-Aadland, via manager's report, also submitted Expenses for August 2011. Allowable expenses were projected to be no more than \$72,600.00 & Lawful Purpose Expenses requested were \$4,100.00.

Hemp asked for motion to approve the Gambling Report. **A MOTION WAS MADE BY Hamling, SECONDED by Chevalier, AND PASSED UNANIMOUSLY.**

**\*\*\*An Addendum with all the gambling report detail can be found as an attachment to this report. Anyone wishing to review Gambling records is asked to submit a formal written request to the AHYHA Board Secretary. An appointment will then be made for a review with the Secretary of the requested information.**

Hemp asked for motion to adjourn the meeting. **A MOTION WAS MADE BY Hadtrath-Aadland, SECONDED by Dave Johnson, AND PASSED UNANIMOUSLY.** Meeting adjourned at 9:10pm.