



Annual Meeting Presentation
March 10, 2011

Agenda

- Mission
- Board and Members
- Finance Report
- 2011 Program
- Q&A

Mission

- NALAX is founded to provide the children and families of North Andover the opportunity to learn the game of lacrosse in a safe environment that provides an opportunity for all players of all abilities to develop skills and game knowledge
 - Incorporated as a not for profit 501(c) (3)
 - Bylaws posted on www.nalax.net
 - US Lacrosse affiliated

Program Goals

- Teach the game of lacrosse through Honor the Game (ROOTS) philosophy
- Respect for:
 - Rules
 - Opponents
 - Officials
 - Teammates and Coaches
 - Self
- Double goal approach
 1. Winning is important
 2. Teaching life lessons is more important

Board Members*

Role	Volunteer	Comment
President	Larry Ayres	Looking to change end 2011 season - 8 years on board
VP of Boys Program	Pat Higgins	Ron Pollina in shadow role – assumes position in 2012
VP of Girls Program	Liz Cahn	Shared with Brook Arakelian; both new 2011
Treasurer	Chip Rogers	new 2011
Secretary	Mike McInnis	
Equipment Director	Craig Hiller	
Field Director	Dave Johns	
Registrar	Cara Higgins	
Tournament Director	Shep Davidson	

*Active non voters – Ted Kelley (web); Joe Samuelman (HS liaison), Melinda Coppa (scholarships)

NALAX Membership

2008 Season		2009 Season		2010 Season		2011 Season		Growth	
<u>Boys</u>	<u>Total</u>	<u>Boys</u>	<u>Total</u>	<u>Boys</u>	<u>Total</u>	<u>Boys</u>	<u>Total</u>	Last year	Over 4 years
U15	31	U15	50	U15	53	U15	62		
U13	60	U13	61	U13	44	U13	50		
U11	46	U11	48	U11	52	U11	60		
<u>U9</u>	<u>47</u>	<u>U9</u>	<u>38</u>	<u>U9</u>	<u>45</u>	<u>U9</u>	<u>45</u>		
Total	184	Total	197	Total	194	Total	217	11.86%	17.93%
<u>Girls</u>	<u>Total</u>	<u>Girls</u>	<u>Total</u>	<u>Girls</u>	<u>Total</u>	<u>Girls</u>	<u>Total</u>		
U15	38	U15	39	U15	30	U15	34		
U13	24	U13	31	U13	39	U13	39		
U11	41	U11	39	U11	41	U11	43		
<u>U9</u>	<u>32</u>	<u>U9</u>	<u>25</u>	<u>U9</u>	<u>25</u>	<u>U9</u>	<u>22</u>		
Total	135	Total	134	Total	135	Total	138	2.22%	2.22%
Total 2008:	<u>319</u>	Total 2009:	<u>331</u>	Total 2010:	<u>329</u>	Total 2011:	<u>355</u>	7.90%	11.29%

2009/2010 Financial Summary

Revenues	-	\$70,680
Expenses	-	\$62,264
Net Income	-	\$ 8,416*
Cash Balance	-	\$47,602

* 1st Annual NALAX Girls Tournament large contribution

2010/2011 Budget Plan

Revenues	-	\$68,320
Expenses	-	\$68,114
Net Income	-	\$ 206

Income Plan

	2010/2011 Budget	2009/2010 Actual
Registration	\$48,040	\$49,025
Tournament Fees	6,215	6,113
Tournament Income	12,765	12,765
Merchandise Sales	1,000	2,560
Gifts Received	250	0
Interest Income	50	217
Total Revenues	\$68,320	\$70,680

Program Expenses

	2010/2011 Budget	2009/2010 Actual
Insurance	\$9,350	\$9,175
Fields and Facilities	8,400	8,158
Tournament Costs	14,515	13,667
Select Teams	6,750	5,610
Referee Fees	4,710	3,945
TST Fees – Collections	2,459	3,079
Equipment	3,500	3,005
League Registration	2,200	1,695
Uniforms	2,825	1,750
Total Program Expenses	\$54,709	\$50,084

2010/2011 Budget - Other Expenses

	2010/2011 Budget	2009/2010 Actual
Donations	\$4,135	\$4,375
Scholarships	3,000	3,000
Legal and Tax Filings	1,800	1,088
Internet	1,300	1,225
Storage	1,200	847
Coaches Appreciation	600	377
Advertising	200	200
Other Expenses	420	268
Inventory	750	800
Total Other Expenses	\$13,405	\$12,180

2011 Calendar

- Feb 13 – Indoor Practices started (see web site)
 - Girls - 2/27, 3/6, 3/27
 - Boys – 2/13, 3/13, 4/3

- Game Schedule
 - Girls – 4/3, 4/10, 4/17, 5/1, 5/8, 5/15, 5/22, 6/5
 - Boys – 4/10, 4/17, 5/1, 5/8, 5/15, 5/22, 6/5,6/12

- Practice Schedule
 - 2 practices per week to be posted on www.nalax.net

- Tournament Schedule
 - Pentucket (Memorial Day weekend)
 - Taryn King (June TBA)
 - MBGLL Jamboree 6/11 – 6/12
 - NALAX Inaugural Girls 6/17-6/19

Girls Program Highlights

- Registered 9 teams in MBGLL for grades 1 – 8
 - U9 – 2 team (7v7)
 - U11 - 3 teams (7v7)
 - U13 - 2 teams (12v12)
 - U15 - 2 teams (12v12)
- Select Teams – 1st official year in MBGLL!
 - U15 and U13 – tryouts on Mar 21,22
 - Practices Monday evenings
 - 8 Games to be scheduled with other towns/leagues
 - Additional \$125 registration fee to participate
- 2nd Annual Girls Tournament June 17-19
 - Volunteers needed to make this a successful event

Girl Coach Assignments

- U9 NA Red Larry Travaglia
- U9 NA White Jeff Dion

- U11 NA Black Karl Arakelian
- U11 NA Red Tim Davis
- U11 NA White Mike Walsh
-
- U13 NA Red Jim Pinho
- U13 NA White Katie Ritchie
- U13 NA Select Katie Ritchie
-
- U15 NA Red Larry Ayres
- U15 NA White Steve Morando
- U15 NA Select Larry Ayres

Boys Program Highlights

- MBYLL League for 2011
- Registered 9 teams in for grades 1 – 8
 - U9 – 4 team (7v7) – organized outside MBYLL
 - U11 - 3 teams (10v10)
 - U13 - 3 teams (10v10)
 - U15 - 3 teams (10v10)
- Select Teams
 - BSSL league inside MBYLL
 - U15 & U13 Teams will be experience and skill level based
 - 8 Games to be scheduled with other towns/leagues
 - Salem State Tournament
 - Additional \$125 registration fee to participate

Boy Coach Assignments

- U11 NA Black Steve Harrington
- U11 NA Red Ron Pollina
- U11 NA White ?
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- U13 NA Black Mike McInnis
- U13 NA Red Ron Pollina
- U13 NA White ?
- U13 NA Select ?
-
- U15 NA Black Mike Cronin
- U15 NA Red Pat Higgins
- U15 NA White Joe Samuelman
- U15 NA Select Mike Cronin

2011 Updates

- web site www.nalax.net
 - Moving merchandise to on-line revenue share
 - Team pages, rss feeds, tags and more
- Facebook page
 - Stream news and schedule information from nalax.net to reach our youth players
 - 82 members year 1
- HS Scholarships – 4 awards started 2010

Q & A

- Ways to volunteer?
- Monthly Board meetings?

EAT, SLEEP, LACROSSE