

Andover Huskies Youth Hockey Association

Monthly Board Meeting Minutes

June 21st, 2010 @7:00PM

Andover Community Center

As recorded by Monica Hamling, AHYHA Secretary

Members in Attendance: Mark Chevalier, Jason Patton, Jason Hemp, Dave Johnson, Derrick Johnson, Monica Hamling, Nyssa Nypan, Laura Nissen, Aaron Gardner, Penny Mackey, Dale Martenson, Mark Manney

Members not present: Jill Hadtrath-Aadland, Mike Clough, Penny Portner, Ron Meissner, Chris Markus, Laura Lazan, Laurie Klepinger,

Guests: Patti Howard, Curt Carbaugh (Acceleration MN)

Meeting called to order by Jason Hemp at 7:08pm.

Approve Board May Meeting minutes

Hemp asked for motion to approve. **A MOTION WAS MADE BY Nypan, SECONDED by Martinson, AND PASSED UNANIMOUSLY.**

Gambling Manager's Report

Patti Howard presented the monthly gambling report.

April 2010 Gross Receipts were \$187,701 less prizes paid of \$159,451 leaving Net Receipts of \$28,250 before taxes & expenses. Checks written for the month totaled \$35,806.26 for which the board had previously approved up to \$127,700 Allowable Expenses & Lawful Purpose expenditures at the Board Meetings.

Jill Hadtrath-Aadland, via manager's report, also submitted Expenses for June 2010; Allowable expenses were projected to be no more than \$50,155 & Lawful Purpose Expenses requested were \$3,100.

A MOTION TO APPROVE PAYMENT OF GAMBLING EXPENDITURES AND TO ACCEPT THE GAMBLING REPORT WAS MADE BY Nyssa Nypan, SECONDED BY Dave Johnson AND PASSED UNANIMOUSLY.

*****An Addendum with all the gambling report detail can be found as an attachment to this report. Anyone wishing to review Gambling records is asked to submit a formal written request to the AHYHA Board Secretary. An appointment will then be made for a review with the Secretary of the requested information.**

Additional Dialogue about the car raffle:

Anticipated cost of raffle prizes:

Final car expense: \$46,000

Super America gas card, \$2000.00 best buy gift card and cash prizes are planned for the raffle.

Cash prizes of \$750.00

There was a question from a board member about what “Allowable expenses” refers to. This indicates that in the past month, we approved up to a particular amount in “allowable expenses”. We do not necessary spend this approved amount, but we pre-approve the month prior to ensure we have the planned expense recorded and approved. This is required by the MN Gambling Board to ensure governance of our spending.

Approve Treasurer’s Report: (See addendum)

- No Report available due to Mike Clough absence. **ACTION:** Monica to follow up with Mike Clough – get electronic approvals for the May Treasurer’s report.

AGENDA ITEMS:

Offer from Acceleration Minnesota:

- **Skating Treadmill:** Curt with Acceleration is selling punch cards for \$15.00 until August 31st - 10 (1 hour) sessions of treadmill time at the SUperrink – stride & speed. Handed out information. He will be pulling his treadmill out of Superrink in the fall.
 - **6 hours of stride specific training:** Dryland – knee bend strengths, skate stride development. Special program: \$265 open scheduling for Andover students – in groups of six. Rapid Shot – teaches kids to accurately pick up a pass and quickly/accurately make shots. Can get a card for \$50/kid and can track success over the 6 weeks of the program
 - **Individual hockey team development:** When needing additional ice time – can book “off ice time” at Acceleration. To keep cost down – coach can assist with the team facilitation: \$275 for a session.
- **Minimum age: 9

2010 - 2011 Tryout Policy: gain board approval – Mark Chevalier

All board members had opportunity to review the proposed changes prior to the meeting.

Hemp asked for motion to approve. **A MOTION WAS MADE BY Hamling, SECONDED by Martinson, AND PASSED UNANIMOUSLY.**

ACTION: Mark Chevalier to provide a summary of changes to post on the AHYHA website

4) Update on Car Raffle & Tent Party

Budget & status of planning:

\$5200 is the anticipated cost of the party.

\$3300 for band (High Noon)

\$1900 to assist in covering 50% of the remaining costs for the weekend – sound & lights, toilets, generator

ACTION: We’re required to provide security (need volunteers). Tanners will provide someone checking IDs, but we will provide wrist bands and assign volunteers to ensure people attending have purchased tickets. AHYHA will get 100% of the ticket sales.

Question and **ACTION:** Find out what capacity the tent will hold and determine contingency plan if we exceed capacity – Penny Mackey

Ticket Sales / Method for selling tickets:

1) Mark Manney is going to take some tickets and ask High School Students to sell

2) Who will sell tickets? Heavy advertising at the Family Fun Fest. Flyer at the parade will bring people to the booth to promote the event and encourage purchase of tickets.

ACTION: Penny Mackey – Develop flyer for the tent party. Present this flyer at the fun fest booth and then have instructions on how to buy raffle tickets and tent party tickets. Penny Mackey to work with Laura and Laurie to assist. Asking to approve up to: \$400

Hemp asked for motion to approve. **A MOTION WAS MADE BY** Chevalier, **SECONDED by** Nypan, **AND PASSED UNANIMOUSLY.**

One board member asked if we can consider selling tickets online at AHYHA through PayPal? It is not clear whether this will be feasible with the way that our current site works. Given time constraints and system questions, we are not pursuing this approach.

ACTION: Dave Johnson and Jason Hemp will set up a table for Baseball tournaments at Sunshine Park next weekend.

5) Update on Family Fun Fest

Parade: Jason will provide Truck and trailer with car on it. Will also hang banners to advertise the raffle. We'll need some kids (age limit: 10 years old and up) to skate / rollerblade around the float. Wear Andover Hockey wear. Monica and Penny to walk with the parade.

- E-mail to the Squirt level and U10s + (Penny Mackey)
- Decorate the float. Show up at 8:30am at the High School.
- Meet at the high school and decorate the float
 - o registration poster (Laura Lazan & Nyssa)
 - o Flyers – registration (Nyssa)
 - o Flyers – Junior Huskies (Aaron)
 - o Flyer – Tent party handout (Penny)
- Booth: Renting a shooting station \$250 for whole weekend.
- Car – where is it going to park?
- Prizes: hockey hats, towels... whatever Jason Patton can provide

FUNDS to approve for Fun Fest: Up to \$1500 --

Shooting Station: \$250

Candy: \$100

Booth: \$110

Hemp entertained a motion to approve. **A MOTION WAS MADE BY** Nypan, **SECONDED by** Chevalier, **AND PASSED UNANIMOUSLY.**

Booth – set up at 10am Friday – Saturday 8pm.

ACTION: Jason Patton might be able to store the shooting station in his garage nearby.

6) Apparel Sales / Funds and Approval – Jason Patton

- Approve Player warm up suits (Bid process complete)
- Approve spending cap on husky baseball caps

Will sell apparel at the Family Fun Fest and will keep in the storage locker at ACC. We will also provide a link and post on the website to continue to sell as AHYHA members want to order.

- Every player gets a warm up suit with registration.
- Jason Patton shared the bids received from Letterman, Dave's and a third vendor who did not show up for the bid process. **Letterman won the bid** with significant cost savings and Additional bonuses and special accommodations to make them the most attractive bid.

**Letterman: Adult and Child apparel / warm-up suits (with embroidery + crest and name on the back of the jacket) is lower cost than Dave's (with more included in the price)

- For all AHYHA members – free membership for free skate sharpening
 - 30% discount for all board members
 - Good pricing on hooded sweatshirts and t-shirts (better price than other vendors)
 - During registration – Letterman will come to ACC to size kids for warm up suits
 - Letterman will set a link up on the AHYHA website – members can order apparel online.
 - \$53.00 will be added to registration fees to include player warm-ups in registration process.
- This will ensure consistency in uniforms and will enable volume discounts for members.

ACTION: Jason Patton to work with Nyssa on planning for registration

After initial warm-up purchases, and once teams are formed, team managers have an opportunity to purchase additional apparel as they see fit.

Proposal: Jason Patton proposes we use Dave's for some of our apparel, and Letterman for warm-ups.

- Takola jacket – go with Dave's for that. Dave's did the hats and the mite jerseys as well.
- Warm-ups through Letterman –
- Additional **ACTION:** Jason Patton to explore getting a \$2.00 or 10% kickback on apparel sales to support our annual fundraising. In addition, will see if we can get a 2-3 year commitment on these prices.
- Warm ups will not be mandated for Mite level

Proposal under consideration: Agree to accept Jason's proposal for standard warm-ups incorporated into the Registration process for U8, D-mite and above. We will revisit after a year.

Hemp asked for motion to approve standard warm-ups as a part of our registration process. **A MOTION WAS MADE BY Nissen, SECONDED by Chevalier, AND PASSED UNANIMOUSLY.**

Hemp entertained a motion to accept Letterman's bid. **A MOTION WAS MADE BY Nypan, SECONDED by Mackey, AND PASSED UNANIMOUSLY.**

Open Issue: The logo that was used in the sample apparel does not match that of the high school, or the logo that is currently used on the ACC arena wall.

ACTION: Jason Patton to talk with the High School to determine whether we can use the same logo.

- Board will discuss our options for a consistent logo during the July meeting

ACTION: Monica to add logo review in July meeting

7) Consideration to pay a non parent A squirt coach – Derrick Johnson

Other associations pay non-parent coaches. The board is exploring whether we should pay for Squirt level non-parent coaches (which we have not historically done).

Proposed options to consider: \$2500 Bantam A // \$2000 A Peewee // **\$1500 A Squirt**

- Select the best non-parent coach
- **Board members in favor of this approach:** If we are to remain competitive and we are not willing to pay non-parent coaches well we will fail to attract the best coaches for their contributions.
- **Board members who are reluctant to support:** We are trying to make hockey more affordable for families – why are we adding additional cost?
- **Counter argument:** Many parents are most interested in seeing us invest in solid coaching, and be conservative in other areas – not cut back on the cost of good coaches.

**Board chose not to vote at this meeting because we do not have a specific dollar amount proposed.

8) Are we planning to continue to offer supplements for goalie training this year?

Board discussed the use of this program and it's cost / benefit.

Board members in favor:

- Do we have a shortage of / or are we concerned about a shortage of goalies? (Yes)
- If we are concerned about the number of players choosing the goalie position, then this supplement provides some financial relief for the burden of goalie costs.
- Most AHYHA teams do not have a dedicated, trained goalie coaches and therefore the goalies do not get as much 'on team' development as the skaters often do.

Most board members are supportive of continuing the program as we've done in previous years.

Hemp entertained motion to approve. **A MOTION WAS MADE BY** Chevalier, **SECONDED** by Dave Johnson, **AND PASSED UNANIMOUSLY.**

9) Director Updates

Dave Johnson (Player Development): Working on the Skate to Excellence Program which includes stick handling and checking clinic. Quote: \$285 for 15 skaters / 6 sessions

- Several board members indicated they thought this was rather expensive.

ACTION: Dave Johnson to investigate other more cost effective options for this program.
Mark Manney to consider possible high school students that might be able to assist.

Laura Nissen (Tournament Director): Currently placing ads for our tournaments. In July, she will focus on picking next year's tournaments.

Jason Hemp (President): Gave out the high school scholarships.

ACTION: Jason to prepare an introduction letter to send out to all members prior to registration

Aaron Gardner (Jr. Huskies): Summer sessions of Jr. Huskies starts Saturday, June 12, 2010

Dale Martenson (Girls Director): Girls committee meeting held. General concerns exist about the pace of movement of players into higher levels. Dale considering ways to slow down the progression of players to ensure full development at every level. He is hoping to stick to our rules / guidance on move-up and try to more carefully manage this for the girls program.

ACTION: Dale to send e-mail to families to get a sense for how many players we expect to lose to the high school next year. Question is: Are we going to have enough girls to field a U14 team?

Nyssa Nypan (Registration Director): Added a checkmark on registration materials for goalies and new families for ease of tracking. Also will be adding volunteer options and everyone will need to choose a volunteer activity that they can assist with during the season. Nyssa is also working to pick the date for a September Open House.

Hemp entertained a motion to adjourn the meeting. **A MOTION WAS MADE BY** Nypan, **SECONDED** by Mackey, **AND PASSED UNANIMOUSLY.** Meeting adjourned at 10:27pm.

Addendum (Treasurer's Report):

There was little activity in May. I paid one invoice for advertising the raffle. The total for all activity was \$170. In June there were a few Jr. Husky registration deposits, as well as girl's summer development.

May 31, 10

ASSETS

Current Assets

Checking/Savings

Fundraising Account	1,773.16
AHYHA Tournament Account	586.77
AHYHA Primary Checking 1000702	21,695.66
AHYHA Savings Account 251264	<u>101,038.74</u>
Total Checking/Savings	125,094.33
Accounts Receivable	
Due From Participants	<u>947.18</u>
Total Accounts Receivable	947.18
Other Current Assets	
Ice Rental Deposits	7,500.00
NSF	<u>868.00</u>
Total Other Current Assets	<u>8,368.00</u>
Total Current Assets	<u>134,409.51</u>
TOTAL ASSETS	<u><u>134,409.51</u></u>

Hamling / Hemp asked for motion through e-mail to approve the Treasurer's report. **A MOTION WAS MADE BY** Chevalier, **SECONDED** by Patton, **AND PASSED UNANIMOUSLY.**