



Annual Meeting Presentation  
January 27, 2010

# Agenda

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- Mission
- Board and Members
- Finance Report
- 2010 Program
- Q&A

# Mission

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- NALAX is founded to provide the children and families of North Andover the opportunity to learn the game of lacrosse in a safe environment that provides an opportunity for all players of all abilities to develop skills and game knowledge
  - Incorporated as a not for profit 501(c) (3)
  - Bylaws used to govern the organization
  - US Lacrosse affiliated

# Board Members\*

<b>Role</b>	<b>Volunteer</b>
President	Larry Ayres
VP of Boys Program	Pat Higgins
VP of Girls Program	Ted Kelley
Treasurer	Melinda Coppa
Secretary	Mike McInnis
Equipment Director	Craig Hiller
Field Director	Dave Johns
Registrar	Cara Higgins
Tournament Director	Shep Davidson

\*new members are always welcome and needed

# NALAX Membership

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<b>Division</b>	<b>2009</b>	<b>2010 (as of Jan 25<sup>th</sup>)</b>
Boys U15	50	46
Boys U13	61	37
Boys U11	48	39
Boys U9	38	31
Girls U15	39	27
Girls U13	31	31
Girls U11	39	34
Girls U9	25	14
<b>Total</b>	<b>331</b>	<b>259</b>

# 2008/2009 Financial Summary

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Revenues	-	\$50,880
Expenses	-	<u>\$45,711</u>
Net Income	-	\$ 5,169
Cash Balance	-	\$35,989

# 2009/2010 Financial Summary

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Revenues	-	\$53,225
Expenses	-	<u>\$53,219</u>
Net Income	-	\$ 6
Cash Balance	-	\$35,995

# 2009/2010 Budget - Revenues

	Budget	Pr. Year	\$	%
Registration	\$48,500	\$42,802	\$5,698	13.3
Tournament Fees	3,925	3,923	2	0.0
Merchandise Sales	500	3,746	(3,246)	(86.7)
Gifts Received	250	305	(55)	(18.0)
Interest Income	50	103	(53)	(51.3)
Total Revenues	\$53,225	\$50,880	\$2,345	4.6

# 2009/2010 Budget - Program Expense

	Budget	Pr. Year	\$	%
Insurance	\$9,350	\$9,350	\$0	0.0
Fields and Facilities	7,600	7,455	145	1.9
Tournament Costs	5,175	4,968	207	4.2
Select Teams	6,710	1,708	5,002	292.9
Referee Fees	4,300	4,183	117	2.8
TST Fees – Collections	2,809	0	2,809	
Equipment	2,000	2,936	(936)	(31.9)
League Registration	2,200	995	1,205	121.1
Uniforms	900	1,500	(600)	(40.0)
<b>Total Program Expenses</b>	<b>\$41,044</b>	<b>\$33,095</b>	<b>\$7,949</b>	<b>24.0</b>

## 2009/2010 Budget - Other Expense

	Budget	Pr. Year	\$	%
Donations	\$4,135	\$4,155	\$(20)	(0.5)
Scholarships	3,000	0	3,000	
Legal and Tax Filings	1,800	1,739	61	3.5
Internet	1,175	199	976	492.0
Storage	850	847	3	0.4
Coaches Appreciation	600	1,471	(871)	(59.2)
Advertising	200	190	10	5.3
Other Expenses	415	382	33	8.6
Inventory	0	3,633	(3,633)	(100.0)
Total Other Expenses	\$12,175	\$12,616	\$(441)	(3.5)

# 2010 Calendar

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- Feb 14 – Indoor Practices begin
  - Girls - 2/14, 2/28, 3/14
  - Boys – 2/21, 3/7, 3/21, 3/28
- Game Schedule
  - Girls – 4/11, 4/18, 4/25, 5/2, 5/9, 5/16, 5/23, 6/6
  - Boys – 4/11, 4/18, 4/25, 5/2, 5/9, 5/16, 5/23, 6/6
- Practice Schedule
  - 2 practices per week to be posted on [www.nalax.net](http://www.nalax.net)
- Tournament Schedule
  - Pentucket (Memorial Day) 5/29 & 5/30
  - Taryn King (June TBA)
  - MBGLL Jamboree 6/12 & 6/13
  - NALAX Inaugural Girls 6/19 & 6/20

# Girls Program Highlights

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- Registered 8 teams in MBGLL for grades 1 – 8
  - 1 1/2 team (7v7)
  - 3 3/4 teams (7v7)
  - 2 5/6 teams (12v12)
  - 2 7/8 teams (12v12)
- Select Teams
  - 1 5/6 team and 1 7/8 team – tryouts on Mar 22
  - Additional \$125 registration fee to participate
  - Practices Monday evenings at HGL
  - 8 Games to be scheduled with other towns/leagues
- Inaugural Girls Tournament June 19 & 20
  - Volunteers needed to make this a successful event

# Boys Program Highlights

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- Joined Patriot League for 2010
- Registered 7 teams in Patriot League for grades 3 – 8
  - 4 1/2 team (7v7) (stay in-town)
  - 3 3/4 teams (7v7)
  - 2 5/6 teams (10v10)
  - 2 7/8 teams (10v10)
- Select Teams
  - Teams will be experience and skill level based
  - 8 Games to be scheduled with other towns/leagues
- Parity Tournament - April 11 To place teams
- Patriot Cup Tournament at end of season

# 2010 Web Updates

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- New web site and registration tools  
[www.nalax.net](http://www.nalax.net)
  - Hosted on TST NGIN platform
  - Team pages, rss feeds, tags and more
- New Facebook page
  - Stream news and schedule information from nalax.net to reach our youth players

# Q & A

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- Ways to volunteer?
- Monthly Board meetings?

EAT, SLEEP, LACROSSE